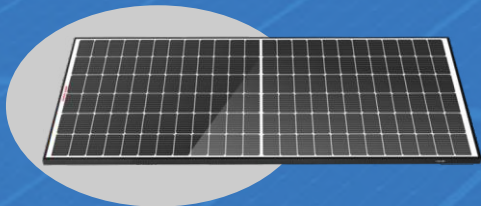




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ENERGY EFFICIENCY COMPANY

# The Megawatt that produces more

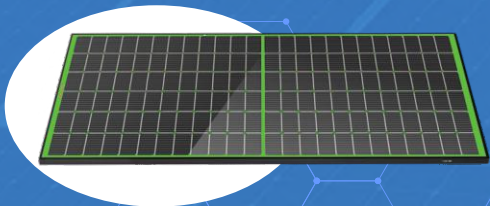


## Classical Tech

1MW

~10,000m<sup>2</sup>

~1,100MWh/year



## FreeVolt PVGraf

1MW

~10,000m<sup>2</sup>

~1,450MWh/year

*\*The productivity is an arithmetical mean between different sunshine areas in Romania.*

*\*The calculations are done based on sunshine data available in Romania and on PV Graf exports from Poland.*

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# What is graphene?

Graphene is a new type of semiconductor that is much faster and efficient than silicon. Its discovery has been awarded the Nobel Prize in 2010, to the two scientists who discovered it back in 2004 at the University of Manchester.



Electron mobility in SI – 2,300  $\text{cm}^2/(\text{Vs})$

**Electron mobility in graphene – 100,000 – 200,000  $\text{cm}^2/(\text{Vs})$**



Degradation rate of SI panels - 85% conversion power in 20 years

**Degradation rate of PV Graph panels - 91% conversion power in 30 years**



## CERTIFIED

Click on logos

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# Our Graphene Solar Cell

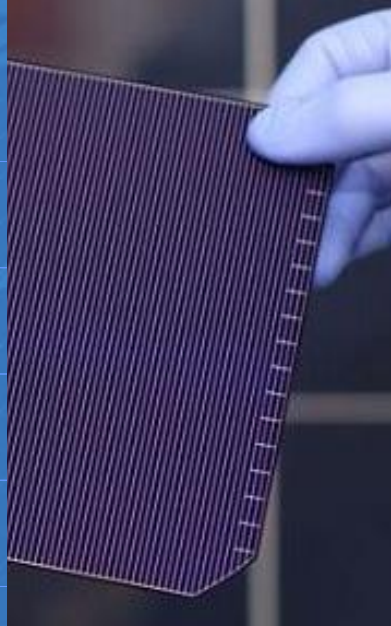
Ordinary, silicone based, PV Panels have problems with absorbing the full light spectrum and have significant system losses.

The FreeVolt graphene based patented solar cell, PV Graf, manages to absorb 100% of the light and significantly mitigates system losses, increasing system production by 25-30%.



## Key Benefits

- + 30 year product & performance warranty
- + 25-30% more productivity per m<sup>2</sup>
- + Linear degradation rate of  $\leq 0.3\%$  per year
- + NO Microcracks & Hot-spots
- + 0% PID & LID losses
- + System maintenance reduced by -90%
- + Less impact of shading



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# Graphene Shielding

The use of graphene in the hybrid silicone-graphene cell, makes the panel immune to system losses even, if damaged, because of its millions of connection points.

Below, you can see a witness of video of nearly 0 productivity loss after a PV Graf panel is shot several times.



Click on logo



## RESISTANT AGAINST


- Hail
- Ammonia
- Saline mists
- Abrupt temperature changes
- Overheating
- Sand damage

# Technical Datasheet

## PVGraf™

High Efficiency Graphene Module

## 435 WP



### SPECIFICATIONS

- More power per 1 sq. ft.
- Less impact on shading
- No microcrack effect

### DIMENSIONS

Length	82.76 inch
Width	40.94 inch
Height	1.37 inch
Frame	anodized aluminum
Weight	50.71 lbs

### THERMAL PARAMETERS

TK U<sub>c</sub> -0.353%/K  
 Working temperature range -40°F to +135°F

### CERTIFICATES AND WARRANTY

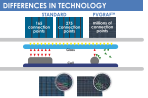
Certificate IEC 61215  
 Warranty 30 years  
 PID and UD 100% free  
 Performance guarantee 10 years at 97% nominal power  
 30 years at 91% nominal power


### KEY BENEFITS

- Increased durability
  - 30 years of nominal power
  - Maximum power reduction <math>< 0.25\%</math> per year
- Improved energy production compared to standard bifacial technology
  - enhanced bifacial solar modulation
- Diminished negative impact of microcracks
  - on power module
  - Less impact on shading
  - Lower operating costs

### DIFFERENCES IN TECHNOLOGY

STANDARD	PVGRAF™
144 cells per panel	215 cells per panel
100% of surface is active	95% of surface is active





Official distributor of FreeVolt in:

FreeVolt EU & FreeVolt USA | FreeVolt Romania

PATENT US # 10,356,498 | EU # 42,183,1  
 EC # 1730 IEC # 1215 UL 1703 IEC # 62714 IEC # 60369-3-48 IEC # 61701

## PVGraf™ High Efficiency Graphene Module

## 435 WP

### NEW TECHNOLOGY


Photovoltaic Graphene Matrix Technology or PVGraf™ shall free the world of traditional Bifacial PV technology and will soon become the go-to technology for Solar Power production. PVGraf™ uses a novel cell technology – combining this technique with crystalline silicon technology to produce 50% higher efficiency modules that still longer can resist prior to micro-damage, and even when damaged, still work with almost zero loss of productivity.

### UNIQUE FEATURES OF GRAPHENE

- Almost transparent (absorbs 2.3% of light)
- Very strong (100-200 times more than steel)
- Flexible (it can extend to 200%)
- Very good heat conductor – around 5000 W / mK
- Very low electrical resistance
- Very high electron mobility (200,000 cm<sup>2</sup>/Vsq)
- Huge flow speed electron – (1,000) c

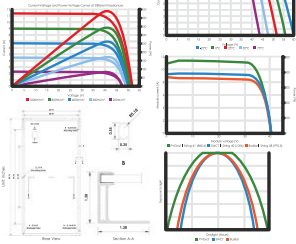
### MECHANICAL CHARACTERISTICS

Cell type monocrystalline PERC 164x83 mm  
 Number of cells 144 (8x12)  
 Module dimensions 82.76 x 40.94 x 1.37 inches  
 Weight 50.71 lbs  
 Front cover 0.12 inches tempered glass with AR coating  
 Frame anodized aluminum alloy  
 Junction box IP68, 3 diodes  
 Cable 0.006 inch lead  
 length partial – 11.86 inches, landscape – 55.12 inches  
 Connector MC4 or MC4 compatible

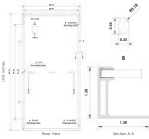


### ELECTRICAL DATA

MPPT Voltage Vmppt	[V]	41.3 – 43.4 +
MPPT Current Imppt	[A]	10.56 – 10.97 +
Open Circuit Voltage Voc	[V]	48.4 – 50.8 +
Short Circuit Current Isc	[A]	11.11 – 11.48 +
Power Pmax	[W]	435 – 443 +



Graphs showing I-V and P-V characteristics for different temperatures and irradiance levels.



Mechanical drawings of the module showing dimensions and views.

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# Fronius Inverters

Besides being direct distributors and partners of FreeVolt, Fronius also constitute the ideal technical solution for PVGraf system given their high-voltage operational parameters.

The monitoring system together with the Fronius Smart Meters will ensure that the system will function in peak parameters.



# Fronius Technical Datasheet

## TECHNICAL DATA FRONIUS SYMO (10.0-3-M, 12.5-3-M, 15.0-3-M, 17.5-3-M, 20.0-3-M)

INPUT DATA	SYMO 10.0-3-M	SYMO 12.5-3-M	SYMO 15.0-3-M	SYMO 17.5-3-M	SYMO 20.0-3-M
Number MPPT trackers	2				
Max. input current $I_{DC, max} \text{ (1 } \varphi_{AC, max})$	27.0 A / 16.5 A <sup>1)</sup>			33.0 A / 27.0 A	
Max. usable input current total $(I_{DC, max} \times N_{MPPT})$	43.3 A			51.0 A	
Max. array short-circuit current $(I_{SC, max})$	40.5 A / 34.8 A			40.5 A / 40.5 A	
DC input voltage range $(U_{DC, min} - U_{DC, max})$		200 - 1000 V			
Feed-in start voltage $(U_{DC, start})$		200 V			
Usable MPPT voltage range		200 - 800 V			
Number of DC connections		3+3			
Max. PV generator output $(P_{DC, max})$	15.0 kW <sub>peak</sub>	18.8 kW <sub>peak</sub>	22.5 kW <sub>peak</sub>	26.3 kW <sub>peak</sub>	30.0 kW <sub>peak</sub>

OUTPUT DATA	SYMO 10.0-3-M	SYMO 12.5-3-M	SYMO 15.0-3-M	SYMO 17.5-3-M	SYMO 20.0-3-M
AC nominal output $(P_{AC})$	9,000 W	12,500 W	15,000 W	17,500 W	20,000 W
Max. output power / rated apparent power	10,000 VA	12,500 VA	15,000 VA	17,500 VA	20,000 VA
AC output current $(I_{AC, max})$	14.4 A	18.0 A	21.7 A	25.3 A	28.9 A
Grid connection (voltage range)	3-NPE 400 V / 230 V or 3-NPE 380 V / 230 V (+20 % / -30 %)				
Frequency (frequency range)	50 Hz / 60 Hz (50 - 65 Hz)				
Total harmonic distortion	1.8 %	2.0 %		1.5 %	1.3 %
Power factor $\cos \varphi_{AC}$	0.97 ind. / cog.				

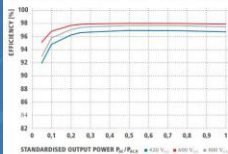
GENERAL DATA	SYMO 10.0-3-M	SYMO 12.5-3-M	SYMO 15.0-3-M	SYMO 17.5-3-M	SYMO 20.0-3-M
Dimensions (height x width x depth)			725 x 510 x 225 mm		
Weight	34.8 kg			43.4 kg	
Degree of protection	IP 68				
Protection class	1				
Overvoltage category (DC / AC) <sup>2)</sup>	2 / 3				
Light time consumption	< 1 W				
Inverter design	Transformerless				
Cooling	Regulated air cooling				
Installation (DIN rail)	Indoor and outdoor installation (106 x 90 x 66 mm)				
Ambient temperature range	-40 - +60 °C				
Relative humidity	0 - 100 %				
Max. altitude	2,000 m / 3,000 m (unrestricted / restricted voltage range)				
DC connection technology	Ev DC+ and Ev DC- screw terminals 2.5 - 16 mm <sup>2</sup>				
AC connection technology	Signal AC screw terminals 2.5 - 16 mm <sup>2</sup>				
Certification and compliance with standards	DIN / ONORM E 8001-4-F12, DIN V VDE 0120-0-10A1, VDE AR N 4105, IEC 62109-1-2, IEC 62116, IEC 61727, AS 2100, AS 4777-2, AS 4777-3, CER 96-190, GRS2, UNE 206007-1, SI 4777, CEI 0-16, CEI 0-21, NRS 097				
Country of manufacture	Austria				

<sup>1)</sup> 14.0 A for voltages < 420 V

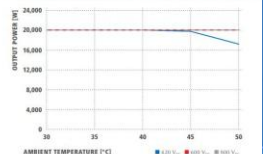
<sup>2)</sup> According to IEC 62109-1, DIN rail for optional type 1 + 2 or type 2 surge protection device available.

Further information regarding the availability of the inverters in your country can be found at [www.fronius.com](http://www.fronius.com).

## FRONIUS SYMO 20.0-3-M EFFICIENCY CURVE



## FRONIUS SYMO 20.0-3-M TEMPERATURE DERATING



## TECHNICAL DATA FRONIUS SYMO (10.0-3-M, 12.5-3-M, 15.0-3-M, 17.5-3-M, 20.0-3-M)

EFFICIENCY	SYMO 10.0-3-M	SYMO 12.5-3-M	SYMO 15.0-3-M	SYMO 17.5-3-M	SYMO 20.0-3-M
Max. efficiency		98.0 %			
European efficiency (IEC)	97.4 %		97.4 %		97.4 %
MPPT adaptation efficiency			> 99.0 %		

PROTECTIVE DEVICES	SYMO 10.0-3-M	SYMO 12.5-3-M	SYMO 15.0-3-M	SYMO 17.5-3-M	SYMO 20.0-3-M
DC insulation measurement			Yes		
Overload behaviour			Operating point shift, power limitation		
DC disconnect			Yes		
Reverse polarity protection			Yes		
RCMD			Yes		

INTERFACES	SYMO 10.0-3-M	SYMO 12.5-3-M	SYMO 15.0-3-M	SYMO 17.5-3-M	SYMO 20.0-3-M
RS485 / Ethernet LAN			Yes		
RS485 and 4 digital inputs/outputs			Yes		
USB A (output) <sup>3)</sup>			Yes		
2x RS422 (RS485 sockets) <sup>4)</sup>			Yes		
Signalling output <sup>5)</sup>			Yes		
Distalger and Modbus <sup>6)</sup>			Yes		
External input <sup>7)</sup>			Yes		
IGBTs			Yes		

<sup>3)</sup> Also available in the lighter version.  
Further information and technical data can be found at [www.fronius.com](http://www.fronius.com).

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# K2 Mounting Systems


By using the K2 systems we get access to an extensive array of planning and project tools that make the job much easier and guarantee ease of implementation and precise bill of materials



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# Using PVGIS

 PVGIS is the E.U. standard for simulating the productivity of PV systems across Europe.



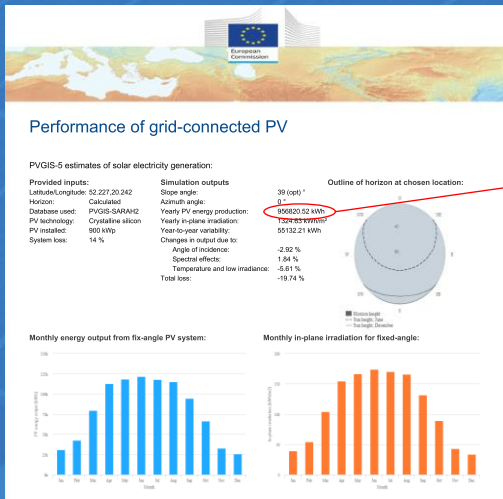
PVGIS simulations are required when it comes to applying with PV projects for E.U. funding.

## **PVGIS Photovoltaic Geographical Information System**

*PVGIS provides information about solar radiation and photovoltaic (PV) system performance for any location in Europe and Africa, as well as a large part of Asia and America. It is available in English, French, Italian, Spanish and German.*

Source: [https://joint-research-centre.ec.europa.eu/pvgis-photovoltaic-geographical-information-system\\_en](https://joint-research-centre.ec.europa.eu/pvgis-photovoltaic-geographical-information-system_en)

# PVGis vs FreeVolt installation in Poland



956820.52 kWh = 956 MWh

*The comparison is between a normal 900 kW installation in Poland, and a 900 kW PV Graf installation in the same geographical conditions.*



# PVGis vs FreeVolt installation in Poland



The productivity of the FreeVolt PV Graf system outshines classical technology by ~ 204 Mwh in the same conditions.

# Financial outcome



Selling and buying energy will increase by a factor of at least +20% throughout 2023;



ROI with a PV Graf system will be +20% faster vs. classical systems;



The +30% increased productivity of PVGraf™ will impact heavily on EPC savings;

# How the energy market is shaping up



	ROPEX_DAM_H												
	1	2	3	4	5	6	7	8	9	10	11	12	
ROPEX_DAM_Base	1.028,45	836,76	793,59	771,26	804,83	806,94	910,35	1.063,87	1.126,45	1.079,96	1.068,16	997,96	887,20
ROPEX_DAM_Peak	1.056,43	13	14	15	16	17	18	19	20	21	22	23	24
ROPEX_DAM_Off_Peak	1.000,47	947,36	1.031,74	1.065,32	971,43	1.041,57	1.010,49	1.141,75	1.434,24	1.460,00	1.222,85	1.161,18	1.047,56

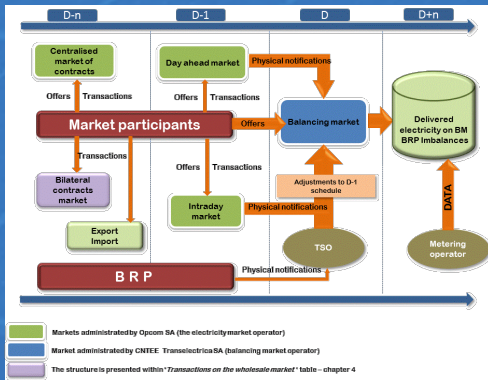
  

	ROPEX_FM_M												
	ian	feb	mar	apr	mai	iun	iul	aug	sep	oct	nov	dec	
ROPEX_FM_2021	279,92	257,73	254,62	247,59	243,00	247,53	256,35	281,49	286,01	288,95	300,73	349,50	362,62
ROPEX_FM_2022	544,21	592,01	600,23	584,35	549,06	511,25	533,74	533,50	526,44	526,36	514,15	516,93	516,67
ROPEX_FM_2023	640,18	658,62	658,61	658,59	637,03	636,99	637,00	631,51	631,51	631,51	631,51	631,51	631,51

	ROPEX_GC_M												
	ian	feb	mar	apr	mai	iun	iul	aug	sep	oct	nov	dec	
ROPEX_GC_2021	142,22	142,22	142,22	142,22	142,22	142,22	142,22	142,22	142,22	142,22	142,22	142,22	142,22
ROPEX_GC_2022	144,66	144,66	144,66	144,66	144,66	144,66	144,66	-	-	-	-	-	-

# The Romanian energy market at a glance

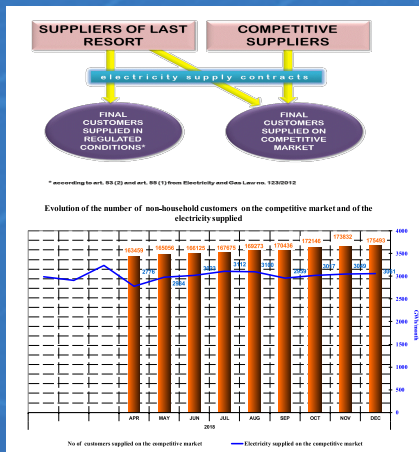


Source: ANRE report for 2019

## Wholesales electricity market overview

- 100% liberalised market, including: centralized market of bilateral contracts, forward contracts, day ahead, intra day, balancing and green certificates
- 230 participants (dispatching generators, active suppliers, traders, distributors, operators)
- 62 TWh overall market volume (data for 2019)
- independent TSO being balancing market operator, listed on the Bucharest stock exchange

# The players in the Romanian energy market

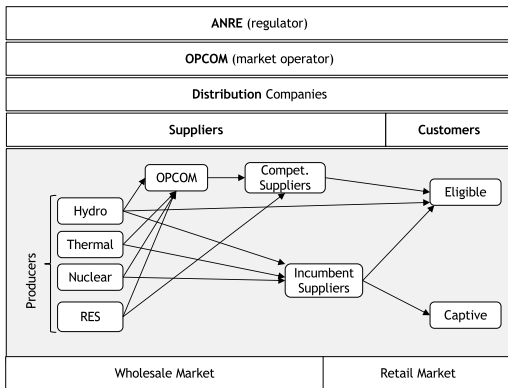


Source: ANRE report for 2019

- 57 active suppliers
- 49,50 TWh, divided between:
  - competitive market: 40,10 TWh
  - incumbent market: 9,40 TWh
- 8 incumbent suppliers (former distribution companies, 5 privatised - ENEL, CEZ and E.ON, 3 still stated owned)
- permanent increase of customers joining competitive market
- renewable producers trying to enter in the supply market (vertical integrated model seen as an advantage)

# Stakeholder network of the Romanian energy market

## Overview of electricity transaction market structure



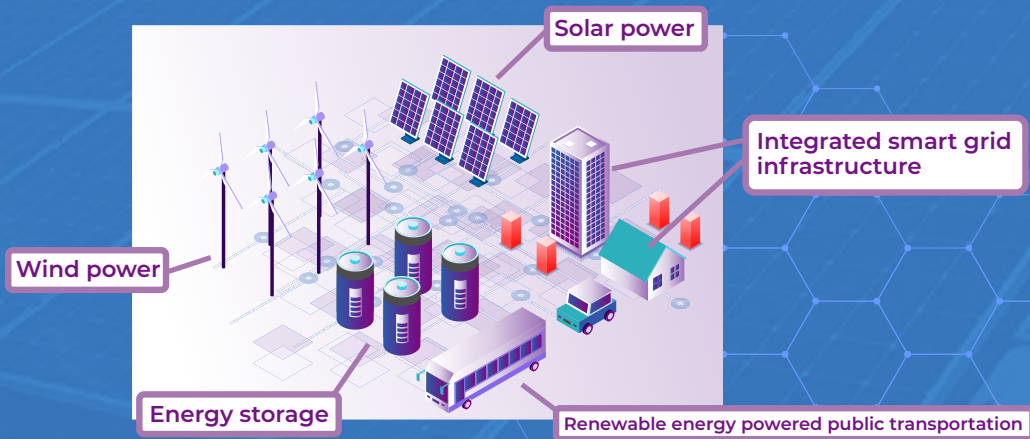
## Participants

- 125 licensed dispatching generators
- 57 licensed active suppliers
- 172146 eligible non households consumers
- TSO = Transelectrica
- OPCOM - Market operator
- 8 distribution operators (E.ON, CEZ, ENEL and Electrica subsidiaries)

## Wholesale market segments

- Electricity Exchange
  - Centralized bilateral contact market (PCCB-LE)
  - Forward (PCCB-NC)
- Romanian Commodities Exchange (OTC)
- DAM (Day Ahead Market)
- Intra Day market
- Regulated contract market

# Integrating renewable energy with smart city & grid applications



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# Our partners



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